



First Step Internet
PO BOX 9587
Moscow, Idaho 83843

REQUEST FOR PROPOSALS NO. SP032012
FOR
Solar Power System

For Additional Information, Please Contact:

Kevin Owen

Phone (208) 882-8869

Fax (208) 883-3733

bids@fsr.com

<http://btop.fsr.com>

Date Issued: March 12, 2012

Proposals Due: April 2, 2012 5:00 pm PST

First Step Internet is now accepting bids for the following products and services required for our ARRA grant. The focus of this RFP is for a self contained complete solar power solution. Vendors are required to disclose all costs involved to deliver a turn-key solution that includes the following:

Self-contained, off-grid solar power solution

Solar panels

Charge controllers

Wiring harness

Mounting hardware

Batteries

Enclosures

As part of the ARRA grant, First Step will be installing a remote repeater site. This is completely off grid and there is no chance of grid power reaching the site. This site must be completely self-contained. Hardware installed at the site will be 2 Horizon Compact High Power DragonWave radios. The load has been estimated to be 92 Watts x 24 hours at 48Vdc. The system should be designed for a minimum of 20 days of “no sun” runtime.

While First Step is primarily seeking a solar solution, it is acceptable to add or enhance with other off grid solutions such as wind, etc.

The successful vendor will be required to comply with the Buy American Provisions set forth in Section 1605 of the American Recovery and Reinvestment Act (ARRA)

Vendors should be certain to include all costs associated with the complete purchase and delivery of the vehicle.

The criteria to be used by First Step Internet for bid evaluation are as follows:

Lowest overall cost (1-10)
Capability to perform (1-15)
Project Experience (1-15)

Qualifications/certifications (1-10)
Project approach/schedule (1-10)
Locality of business (1-10)
Relationship/credibility (1-20)
Forms of payment available (1-10)

The format of the vendor proposal should be as follows:

- A. Background and History: Describe the company, organization, officers or partners, number of employees, and operating policies that would affect this Agreement. State the number of years your organization has been continuously engaged in business.
- B. References: The Proposer shall provide a minimum of three (3) references including names of persons who may be contacted, title of person, addresses, phone numbers, and e-mail, where products or services similar in scope to the requirements of this RFP have been provided.
- C. Experience and Support: Describe Proposer's experience in performing the requested services.
- D. Costs: Include itemized costs for all components and features to be delivered. Costs should be identified as one-time or continuing (if applicable). Purchase prices, lease prices, installation charges, and maintenance charges must be identified. All equipment prices must be stated as FOB: Specified Tower site, ID.
- E. Warranties: Describe warranties provided by the Proposer. Include discussions of any additional support provided after the sale.
- F. Proposer Exceptions: Describe any exceptions to the terms and conditions contained within this document.