



**First Step Internet**  
**PO BOX 9587**  
**Moscow, Idaho 83843**

REQUEST FOR PROPOSALS NO. D810  
FOR  
**Communications Tower**  
**Construction and Installation**

For Additional Information, Please Contact:

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Date Issued: August 30, 2010

Proposals Due: September 13, 2010 5pm PST

First Step Internet is now accepting bids for the following products and services required for our ARRA grant. The focus of this RFP is for the 10 new towers that will be constructed as a central part of this project. Vendors are required to disclose all costs involved to deliver a turn-key solution that includes the following:

Site preparation and construction of foundation for tower and concrete pad for communications hut

Construction of Tower to manufacturer specifications

Installation of pre-fabricated communications hut with power, A/C, generator and heating

Access road work where applicable

The following site list provides the location, tower size and communications hut size. For tower #4, an access road will be required - 10 feet wide and approximately 3100 feet long.

It is the expectation of First Step that each tower site be constructed and ready to go. FS engineers should be able to begin installing microwave equipment on the towers and networking equipment in the communications hut and begin operation upon completion by the contractor.

The successful vendor will be required to comply with Davis Bacon wage rules and be prepared to comply with an audit by the NTIA if required.

**Tower**

<b>#</b>	<b>Location</b>	<b>Lat</b>	<b>Long</b>	<b>height</b>	<b>comm hut</b>
1	West Twin	46.811	-116.914	100	8x20
2	Paradise Ridge	46.679	-116.974	100	8x20
3	Lewiston Hill	46.459	-117.031	100	8x20
4	Potato (Spud) Hill	46.815	-116.559	50	8x20
5	Winchester Grade	46.329	-116.634	100	8x20
6	Grangeville Tower	45.863	-116.124	100	8x20
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7	Kamiah	46.1933	116.0524	50	4x4
8	Elk City #1 (FOC)	45.826	-115.436	50	4x4
9	Elk City #2 (HS)	45.828	-115.435	50	4x4
10	Elk City #3 (Howzen)	45.823	-115.445	50	4x4

Vendors will be required to provide products and services for these towers, as well as any electrical permits or other permits required by law. Conditional use permits, land leases, easements and rights of way will be provided by First Step Internet

The criteria to be used by First Step Internet for bid evaluation are as follows:

Lowest overall cost (1-10)
Capability to perform (1-15)
Project Experience (1-15)
Qualifications/certifications (1-10)
Project approach/schedule (1-10)
Locality of business (1-10)
Relationship/credibility (1-20)
Forms of payment available (1-10)

The format of the vendor proposal should be as follows:

- A. Background and History: Describe the company, organization, officers or partners, number of employees, and operating policies that would affect this Agreement. State the number of years your organization has been continuously engaged in business.
  
- B. References: The Proposer shall provide a minimum of three (3) references including names of persons who may be contacted, title of person, addresses, phone numbers, and e-mail, where products or services similar in scope to the requirements of this RFP have been provided.
  
- C. Experience and Support: Describe Proposer's experience in performing the requested services.
  
- D. Costs: Include itemized costs for all components and features to be delivered. Costs should be identified as one-time or continuing (if applicable). Purchase prices, lease prices, installation charges, and maintenance charges must be identified. All equipment prices must be stated as FOB: Specified Tower site, ID.

- E. Warranties: Describe warranties provided by the Proposer. Include discussions of any additional support provided after the sale.
  
- F. Proposer Exceptions: Describe any exceptions to the terms and conditions contained within this document.

A vendor conference call will be held on September 3<sup>rd</sup> at 10AM PST to answer questions and clarify requirements as needed.